

MLS STATISTICS for October 2006

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,092	3,570	-13.4%	4,114	-24.8%
Listing Inventory	5,194	5,829	-10.9%	6,325	-17.9%
Number of New Escrows	848	922	-8.0%	1,351	-37.2%
Number of Closed Escrows	1,075	1,106	-2.8%	1,556	-30.9%
Dollar Value of Closed Escrows	\$431,176,741	\$444,109,604	-2.9%	\$644,877,370	-33.1%
Median	\$360,000	\$363,000	-0.8%	\$380,000	-5.3%
Mean	\$400,722	\$402,181	-0.4%	\$414,712	-3.4%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$350,000-\$399,999	

Year-to-Date Statistics	01/01/06 to 10/31/2006	01/01/06 to 9/30/2006		01/01/05 to 10/31/2005	Change
Listing Inventory	47,977	42,783		56,962	-15.8%
Number of New Escrows	7,714	6,866		16,868	-54.3%
Number of Closed Escrows	11,954	10,823		18,739	-36.2%
Dollar Value of Closed Escrows	\$4,910,639,959	\$4,458,238,424		\$7,536,380,194	-34.8%
Median	\$370,000	\$372,000		\$372,000	-0.5%
Mean	\$410,795	\$411,923		\$402,176	2.1%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	313	313	0.0%	342	-8%
Listing Inventory	490	492	-0.4%	500	-2%
Number of New Escrows	68	70	-2.9%	113	-40%
Number of Closed Escrows	73	81	-9.9%	96	-24%
Dollar Value of Closed Escrows	\$18,404,593	\$20,812,599	-11.6%	\$25,080,900	-27%
Median	\$227,600	\$237,000	-4.0%	\$242,500	-6%
Mean	\$252,118	\$256,946	-1.9%	\$261,259	-3%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/06 to 10/31/2006	01/01/06 to 9/30/2006		01/01/05 to 10/31/2005	Change
Listing Inventory	2,669	2,356		2,988	-10.7%
Number of New Escrows	651	583		1,220	-47%
Number of Closed Escrows	719	646		1,453	-50.5%
Dollar Value of Closed Escrows	\$228,725,841	\$208,364,966		\$378,154,194	-39.5%
Median	\$235,000	\$235,000		\$233,000	0.9%
Mean	\$254,706	\$254,725		\$250,268	1.8%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it not guaranteed and should be independently verified.

Based on Multiple Listing Service data from MetroList. © 2006 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1208

MLS STATISTICS for October 2006

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Change of Total	Residential Income	Residential Lots/Land	Other Residential
UNDER \$140,000	1	0.1%	6	8.2%	0	4	0
\$140,000-\$159,999	4	0.4%	9	12.3%	0	1	0
\$160,000-\$179,999	8	0.7%	5	6.8%	0	0	0
\$180,000-\$199,999	9	0.8%	4	5.5%	0	0	0
\$200,000-\$249,999	37	3.4%	24	32.9%	0	1	17
\$250,000-\$299,999	162	15.1%	6	8.2%	1	0	13
\$300,000-\$349,999	266	24.7%	10	13.7%	9	0	6
\$350,000-\$399,999	206	19.1%	3	4.1%	7	1	3
\$400,000-\$449,999	134	12.5%	1	1.4%	3	0	0
\$450,000-\$499,999	96	8.9%	2	2.7%	3	0	1
\$500,000-\$549,999	36	3.3%	1	1.4%	4	0	0
\$550,000 - \$599,999	28	2.6%	0	0.0%	3	0	1
\$600,000-\$649,999	21	2.0%	0	0.0%	2	0	0
\$650,000 - \$699,999	18	1.7%	1	1.4%	1	0	0
\$700,000-\$749,999	11	1.0%	1	1.4%	1	0	0
\$750,000 - \$799,999	7	0.7%	0	0.0%	0	0	1
\$800,000-\$849,999	5	0.5%	0	0.0%	0	1	0
\$850,000 - \$899,999	5	0.5%	0	0.0%	0	0	0
\$900,000-\$949,999	5	0.5%	0	0.0%	0	0	0
\$950,000-\$999,999	2	0.2%	0	0.0%	0	0	0
\$1,000,000 and over	15	1.4%	0	0.0%	2	0	0
TOTAL	1,076	100%	73	100%	36	8	42

TYPE OF FINANCING

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)		# of Units	% of Total
			Days on Market (DOM)			
Cash	32	2.7%	1-30		417	36.3%
Conventional	1,080	92.4%	31 - 60		309	26.9%
FHA	4	0.3%	61 - 90		205	17.9%
VA	1	0.1%	91 - 120		102	8.9%
Other*	52	4.4%	121 - 180		93	8.1%
	1,169	100.0%	181+		22	1.9%
					1,148	100.0%

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it not guaranteed and should be independently verified.

Based on Multiple Listing Service data from MetroList. © 2006 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1208