

## MLS STATISTICS for February 2010

### Data for Sacramento County and the City of West Sacramento

#### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	1,975		1,929	2.4%		1,811	9.1%
Active Listing Inventory †	3,281		3,155	4.0%		5,692	-3.1%
Active Short Sale Contingent *	2,234		2,224			n/a	
Number of New Escrows	1,443		1,288	12.0%		1,709	-15.6%
Number of REO Sales	534	46.2%	515	3.7%	44.4%	1,171	-54.4%
Number of Short Sales	251	21.7%	273	-8.1%	23.6%	n/a	n/a
Conventional Sales	371	32.1%	371	0.0%	32.0%	n/a	n/a
Total Number of Closed Escrows	1,156	100.0%	1,159	-0.3%	100.0%	1,575	-26.6%
Months Inventory	2.8 Months		2.7 Months	3.7%		3.6 Months	-22.2%
Dollar Value of Closed Escrows	\$230,830,151		\$229,079,257	0.8%		\$297,806,472	-22.5%
Median	\$179,900		\$170,000	5.8%		\$167,000	7.7%
Mean	\$199,680		\$197,653	1.0%		\$189,083	5.6%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/10 to 02/28/10	01/01/10 to 02/28/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	2/28/2009	
Number of Closed Escrows	2,315	2,352	3,114	-25.7%
Dollar Value of Closed Escrows	\$459,909,408	\$467,075,267	\$592,113,916	-22.3%
Median	\$170,000	\$175,000	\$167,000	1.8%
Mean	\$198,665	\$198,586	\$190,861	4.1%

#### CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	216		190	13.7%		137	57.7%
Active Listing Inventory †	356		305	14.5%		499	19.0%
Active Short Sale Contingent *	238		214			n/a	
Number of New Escrows	81		105	-22.9%		117	-30.8%
Number of REO Sales	59	54.6%	46	28.3%	54.1%	72	-18.1%
Number of Short Sales	15	13.9%	21	-28.6%	24.7%	n/a	n/a
Conventional Sales	34	31.5%	18	88.9%	21.2%	n/a	n/a
Total Closed Escrows	108	100.0%	85	27.1%	100.0%	94	14.9%
Dollar Value of Closed Escrows	\$11,529,927		\$9,460,738	21.9%		\$8,685,413	32.8%
Median	\$94,500		\$85,000	11.2%		\$80,450	17.5%
Mean	\$106,759		\$111,303	-4.1%		\$92,398	15.5%
Mode	\$80,000 - \$89,999		\$80,000 - \$89,999			\$30,000 - \$39,999	

Year-to-Date Statistics	01/01/10 to 02/28/10	01/01/10 to 02/28/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	2/28/2009	
Number of Closed Escrows	193	198	175	10.3%
Dollar Value of Closed Escrows	\$20,990,665	\$21,328,565	\$17,822,373	17.8%
Median	\$85,000	\$88,750	\$84,000	1.2%
Mean	\$108,760	\$107,720	\$101,842	6.8%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

\*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

[www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2010 SAR.  
Compiled monthly by Sacramento Association of REALTORS® [www.sacrealtor.org](http://www.sacrealtor.org) (916) 437-1205

# MLS STATISTICS for February 2010

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	2	0.2%	3	2.8%	0	2	0
\$30,000 - \$39,999	6	0.5%	11	10.2%	0	0	0
\$40,000 - \$49,999	11	1.0%	7	6.5%	0	0	2
\$50,000 - \$59,999	16	1.4%	8	7.4%	0	2	6
\$60,000 - \$69,999	18	1.6%	9	8.3%	0	0	6
\$70,000 - \$79,999	26	2.2%	5	4.6%	0	0	6
\$80,000 - \$89,999	37	3.2%	8	7.4%	4	0	7
\$90,000 - \$99,999	34	2.9%	7	6.5%	1	1	5
\$100,000 - \$119,999	89	7.7%	9	8.3%	5	0	8
\$120,000 - \$139,999	117	10.1%	12	11.1%	5	0	2
\$140,000 - \$159,999	102	8.8%	12	11.1%	4	0	3
\$160,000 - \$179,999	122	10.6%	5	4.6%	6	0	2
\$180,000 - \$199,999	88	7.6%	3	2.8%	2	0	0
\$200,000 - \$249,999	199	17.2%	5	4.6%	3	2	4
\$250,000 - \$299,999	117	10.1%	3	2.8%	4	0	1
\$300,000 - \$349,999	87	7.5%	1	0.9%	1	0	0
\$350,000 - \$399,999	31	2.7%	0	0.0%	1	1	0
\$400,000 - \$449,999	21	1.8%	0	0.0%	0	1	1
\$450,000 - \$499,999	14	1.2%	0	0.0%	0	0	0
\$500,000 - \$549,000	3	0.3%	0	0.0%	0	0	0
\$550,000 - \$599,000	4	0.3%	0	0.0%	0	0	0
\$600,000 - \$999,999	12	1.0%	0	0.0%	1	0	0
\$1,000,000 and over	0	0.0%	0	0.0%	0	0	0
<b>Total</b>	<b>1,156</b>	<b>100%</b>	<b>108</b>	<b>100%</b>	<b>37</b>	<b>9</b>	<b>53</b>

Type of Financing (SFR, condo, PUD only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	388	30.7%	332	26.7%	0 - 30	706	55.9%
Conventional	409	32.4%	469	37.7%	31 - 60	198	15.7%
FHA	382	30.2%	355	28.5%	61 - 90	122	9.7%
VA	37	2.9%	23	1.8%	91 - 120	75	5.9%
Other †	48	3.8%	65	5.2%	121 - 180	84	6.6%
<b>Total</b>	<b>1,264</b>	<b>100.0%</b>	<b>1,244</b>	<b>100.0%</b>	181+	79	6.3%
					<b>Total</b>	<b>1,264</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM: 23**  
**Average DOM: 54**  
**Average DOM 1 - 180 Days: 39**  
**Average DOM 181+ Days: 280**

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

[www.sacrealtor.org / public affairs / statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2010 SAR.  
 Compiled monthly by Sacramento Association of REALTORS® [www.sacrealtor.org](http://www.sacrealtor.org) (916) 437-1205