

**MLS STATISTICS for July 2010**  
**Data for Sacramento County and the City of West Sacramento**

**SINGLE FAMILY HOME RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,407		2,534	-5.0%		1,911		26.0%
Active Listing Inventory †	4,748		4,485	5.9%		5,327		28.5%
Active Short Sale Contingent *	2,097		2,369	-11.5%		n/a		
Number of New Escrows	1,383		1,428	-3.2%		1,788		-22.7%
Number of REO Sales	525	38.5%	632	-16.9%	35.6%	908	49.1%	-42.2%
Number of Short Sales	318	23.3%	470	-32.3%	26.4%	310	16.8%	2.6%
Conventional Sales	520	38.2%	675	-23.0%	38.0%	630	34.1%	-17.5%
Total Number of Closed Escrows	1,363	100.0%	1,777	-23.3%	100.0%	1,848	100.0%	-26.2%
Months Inventory	3.5 Months		2.5 Months	40.0%		2.9 Months		20.7%
Dollar Value of Closed Escrows	\$292,714,896		\$385,340,155	-24.0%		\$376,335,738		-22.2%
Median	\$185,000		\$194,000	-4.6%		\$180,000		2.8%
Mean	\$214,915		\$216,849	-0.9%		\$203,645		5.5%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 07/31/10	01/01/10 to 07/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	7/31/2009	
Number of Closed Escrows	10,351	10,823	11,871	-12.8%
Dollar Value of Closed Escrows	\$2,178,079,484	\$2,256,051,367	\$2,321,797,729	-6.2%
Median	\$185,000	\$185,000	\$173,000	6.9%
Mean	\$210,422	\$208,450	\$195,586	7.6%

**CONDOMINIUM RESALES**

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	252		235	7.2%		192	31.3%
Active Listing Inventory †	498		479	6.0%		519	40.5%
Active Short Sale Contingent *	231		209			n/a	
Number of New Escrows	103		126	-18.3%		106	-2.8%
Number of REO Sales	70	57.4%	56	25.0%	36.4%	71	-1.4%
Number of Short Sales	23	18.9%	47	-51.1%	30.5%	32	n/a
Conventional Sales	29	23.8%	51	-43.1%	33.1%	14	n/a
Total Closed Escrows	122	100.0%	154	-20.8%	100.0%	117	4.3%
Dollar Value of Closed Escrows	\$13,935,157		\$18,741,842	-25.6%		\$14,866,191	-6.3%
Median	\$87,250		\$105,500	-17.3%		\$104,900	-16.8%
Mean	\$114,223		\$123,302	-7.4%		\$127,061	-10.1%
Mode	\$100,000 - \$119,999		\$100,000 - \$119,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/10 to 07/31/10	01/01/10 to 07/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	7/31/2009	
Number of Closed Escrows	835	869	758	10.2%
Dollar Value of Closed Escrows	\$91,976,796	\$98,926,212	\$90,394,616	1.8%
Median	\$85,000	\$90,000	\$99,000	-14.1%
Mean	\$110,152	\$113,839	\$119,254	-7.6%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

\*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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# MLS STATISTICS for July 2010

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	1	0.1%	2	1.6%	0	1	0
\$30,000 - \$39,999	2	0.1%	8	6.6%	0	1	0
\$40,000 - \$49,999	8	0.6%	13	10.7%	0	0	1
\$50,000 - \$59,999	19	1.4%	14	11.5%	0	0	2
\$60,000 - \$69,999	21	1.5%	6	4.9%	1	0	3
\$70,000 - \$79,999	32	2.3%	11	9.0%	0	2	0
\$80,000 - \$89,999	32	2.3%	9	7.4%	1	1	4
\$90,000 - \$99,999	29	2.1%	6	4.9%	1	0	4
\$100,000 - \$119,999	96	7.0%	18	14.8%	2	2	3
\$120,000 - \$139,999	159	11.7%	5	4.1%	3	0	4
\$140,000 - \$159,999	123	9.0%	6	4.9%	6	0	3
\$160,000 - \$179,999	125	9.2%	5	4.1%	13	0	6
\$180,000 - \$199,999	110	8.1%	2	1.6%	4	0	1
\$200,000 - \$249,999	240	17.6%	9	7.4%	4	0	2
\$250,000 - \$299,999	154	11.3%	1	0.8%	6	0	0
\$300,000 - \$349,999	68	5.0%	4	3.3%	2	0	0
\$350,000 - \$399,999	47	3.4%	1	0.8%	0	0	0
\$400,000 - \$449,999	31	2.3%	0	0.0%	1	0	0
\$450,000 - \$499,999	15	1.1%	0	0.0%	0	0	1
\$500,000 - \$549,000	5	0.4%	0	0.0%	0	0	0
\$550,000 - \$599,000	12	0.9%	2	1.6%	0	0	0
\$600,000 - \$999,999	29	2.1%	0	0.0%	0	0	1
\$1,000,000 and over	5	0.4%	0	0.0%	0	0	0
<b>Total</b>	<b>1,363</b>	<b>100%</b>	<b>122</b>	<b>100%</b>	<b>44</b>	<b>7</b>	<b>35</b>

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	380	25.6%	410	21.3%	0 - 30	738	49.7%
Conventional	554	37.3%	712	36.9%	31 - 60	279	18.8%
FHA	402	27.1%	642	33.3%	61 - 90	181	12.2%
VA	35	2.4%	43	2.2%	91 - 120	100	6.7%
Other †	114	7.7%	120	6.2%	121 - 180	103	6.9%
<b>Total</b>	<b>1,485</b>	<b>100.0%</b>	<b>1,927</b>	<b>100.0%</b>	<b>181+</b>	<b>84</b>	<b>5.7%</b>
					<b>Total</b>	<b>1,485</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM: 31**  
**Average DOM: 57**  
**Average DOM 1 - 180 Days: 43.6**  
**Average DOM 181+ Days: 290**

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