

MLS STATISTICS for June 2006

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	4,637	4,389	5.7%	4,076	13.8%
Listing Inventory	6,874	6,507	5.6%	6,503	5.7%
Number of New Escrows	1,031	1,012	1.9%	1,919	-46.3%
Number of Closed Escrows	1,313	1,311	0.2%	2,147	-38.8%
Dollar Value of Closed Escrows	\$566,502,892	\$554,025,612	2.3%	\$883,281,599	-35.9%
Median	\$380,000	\$379,000	0.3%	\$380,000	0.0%
Mean	\$431,786	\$422,598	2.2%	\$412,556	4.7%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$350,000-\$399,999	

Year-to-Date Statistics	01/01/06 to 6/30/2006	01/01/06 to 5/31/2006		01/01/05 to 6/30/2005	Change
Listing Inventory	24,829	17,955		30,342	-18.2%
Number of New Escrows	4,276	3,245		10,673	-59.9%
Number of Closed Escrows	7,252	5,885		10,889	-33.4%
Dollar Value of Closed Escrows	\$3,005,980,081	\$2,417,950,798		\$4,246,953,861	-29.2%
Median	\$373,208	\$372,000		\$362,000	3.1%
Mean	\$414,504	\$410,867		\$390,022	6.3%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	339	356	-4.8%	310	9%
Listing Inventory	497	565	-12.0%	504	-1%
Number of New Escrows	76	64	18.8%	144	-47%
Number of Closed Escrows	92	130	-29.2%	175	-47%
Dollar Value of Closed Escrows	\$24,379,407	\$32,483,635	-24.9%	\$43,763,770	-44%
Median	\$238,625	\$231,500	3.1%	\$240,000	-1%
Mean	\$264,994	\$249,874	6.1%	\$250,079	6%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/06 to 6/30/2006	01/01/06 to 5/31/2006		01/01/05 to 6/30/2005	Change
Listing Inventory	1,299	960		1,632	-20.4%
Number of New Escrows	332	256		736	-55%
Number of Closed Escrows	400	308		928	-56.9%
Dollar Value of Closed Escrows	\$143,054,446	\$119,432,274		\$229,785,263	-37.7%
Median	\$239,000	\$235,900		\$227,000	5.3%
Mean	\$255,911	\$253,572		\$243,159	5.2%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Change of Total	Residential Income	Residential Lots/Land	Other Residential
UNDER \$140,000	2	0.2%	5	5.4%	0	2	0
\$140,000-\$159,999	1	0.1%	3	3.3%	0	0	0
\$160,000-\$179,999	6	0.5%	13	14.1%	0	0	1
\$180,000-\$199,999	6	0.5%	10	10.9%	0	0	0
\$200,000-\$249,999	44	3.4%	18	19.6%	1	0	8
\$250,000-\$299,999	151	11.5%	16	17.4%	0	0	14
\$300,000-\$349,999	289	22.0%	7	7.6%	7	5	9
\$350,000-\$399,999	241	18.4%	10	10.9%	10	8	7
\$400,000-\$449,999	166	12.7%	2	2.2%	9	9	1
\$450,000-\$499,999	135	10.3%	4	4.3%	5	6	0
\$500,000-\$549,999	61	4.6%	2	2.2%	7	4	0
\$550,000 - \$599,999	60	4.6%	1	1.1%	7	2	0
\$600,000-\$649,999	33	2.5%	1	1.1%	3	1	0
\$650,000 - \$699,999	34	2.6%	0	0.0%	2	0	0
\$700,000-\$749,999	17	1.3%	0	0.0%	0	0	0
\$750,000 - \$799,999	12	0.9%	0	0.0%	0	0	0
\$800,000-\$849,999	15	1.1%	0	0.0%	1	0	0
\$850,000 - \$899,999	8	0.6%	0	0.0%	0	1	0
\$900,000-\$949,999	8	0.6%	0	0.0%	0	0	0
\$950,000-\$999,999	4	0.3%	0	0.0%	0	0	0
\$1,000,000 and over	19	1.4%	0	0.0%	1	2	1
TOTAL	1,312	100%	92	100%	53	40	41

Mean

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	40	2.8%	1-30	614	43.7%
Conventional	1,280	90.2%	31 - 60	388	27.6%
FHA	6	0.4%	61 - 90	202	14.4%
VA	0	0.0%	91 - 120	105	7.5%
Other*	93	6.6%	121 - 180	75	5.3%
	1,419	100.0%	181+	21	1.5%
				1,405	100.0%

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