

MLS STATISTICS for June 2011
Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,388		2,151	11.0%		2,534		-5.8%
Active Listing Inventory †	4,185		4,111	1.8%		4,485		-6.7%
Active Short Sale Contingent *	2,251		2,101	7.1%		2,369		-5.0%
Number of New Escrows	1,620		1,481	9.4%		1,428		13.4%
Number of REO Sales	735	42.4%	685	7.3%	41.5%	632	35.6%	16.3%
Number of Short Sales	396	22.8%	386	2.6%	23.4%	470	26.4%	-15.7%
Conventional Sales	603	34.8%	579	4.1%	35.1%	675	38.0%	-10.7%
Total Number of Closed Escrows	1,734	100.0%	1,650	5.1%	100.0%	1,777	100.0%	-2.4%
Months Inventory	2.4 Months		2.5 Months	-4.0%		2.5 Months		-4.0%
Dollar Value of Closed Escrows	\$325,174,588		\$307,259,092	5.8%		\$385,340,155		-15.6%
Median	\$164,900		\$167,000	-1.3%		\$194,000		-15.0%
Mean	\$187,529		\$186,218	0.7%		\$216,849		-13.5%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/11 to 06/30/11	01/01/11 to 06/30/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD data	6/30/2010	
Number of Closed Escrows	9,098	9,376	8,988	1.2%
Dollar Value of Closed Escrows	\$1,724,235,066	\$1,777,872,451	\$1,885,364,588	-8.5%
Median	\$168,000	\$167,000	\$185,000	-9.2%
Mean	\$190,026	\$189,620	\$209,765	-9.4%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	191		194	-1.5%		235	-18.7%
Active Listing Inventory †	414		405	2.2%		479	23.4%
Active Short Sale Contingent *	177		190	-6.8%		209	n/a
Number of New Escrows	131		110	19.1%		126	4.0%
Number of REO Sales	79	49.7%	76	3.9%	52.4%	56	41.1%
Number of Short Sales	24	15.1%	30	-20.0%	20.7%	47	n/a
Conventional Sales	56	35.2%	39	43.6%	26.9%	51	n/a
Total Closed Escrows	159	100.0%	145	9.7%	100.0%	154	3.2%
Dollar Value of Closed Escrows	\$17,418,860		\$14,128,588	23.3%		\$18,741,842	-7.1%
Median	\$85,000		\$78,000	9.0%		\$105,500	-19.4%
Mean	\$109,553		\$97,439	12.4%		\$123,302	-11.2%
Mode	\$60,000 - \$69,999		\$100,000 - \$119,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/11 to 06/30/11	01/01/11 to 06/30/11	1/1/2010	Change
	SAR monthly data, compiled	MetroList YTD Data	6/30/2010	
Number of Closed Escrows	846	877	713	18.7%
Dollar Value of Closed Escrows	\$85,255,584	\$87,630,000	\$78,041,639	9.2%
Median	\$80,000	\$80,000	\$85,000	-5.9%
Mean	\$99,920	\$99,920	\$109,455	-8.7%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/PUD	% of Total	Res. Incme.	Res. Lots/Land	Other Res.*
\$29,999 and under	4	0.2%	7	4.4%	0	2	0
\$30,000 - \$39,999	11	0.6%	16	10.1%	1	0	0
\$40,000 - \$49,999	31	1.8%	14	8.8%	2	0	0
\$50,000 - \$59,999	34	2.0%	7	4.4%	1	2	6
\$60,000 - \$69,999	45	2.6%	18	11.3%	0	1	4
\$70,000 - \$79,999	51	2.9%	9	5.7%	1	2	3
\$80,000 - \$89,999	52	3.0%	10	6.3%	0	0	2
\$90,000 - \$99,999	63	3.6%	14	8.8%	2	0	1
\$100,000 - \$119,999	145	8.4%	15	9.4%	3	2	3
\$120,000 - \$139,999	194	11.2%	17	10.7%	7	0	3
\$140,000 - \$159,999	186	10.7%	6	3.8%	7	0	4
\$160,000 - \$179,999	178	10.3%	4	2.5%	4	0	6
\$180,000 - \$199,999	134	7.7%	7	4.4%	4	0	0
\$200,000 - \$249,999	259	14.9%	5	3.1%	8	0	2
\$250,000 - \$299,999	145	8.4%	3	1.9%	1	0	0
\$300,000 - \$349,999	62	3.6%	2	1.3%	2	1	0
\$350,000 - \$399,999	54	3.1%	2	1.3%	0	1	1
\$400,000 - \$449,999	25	1.4%	0	0.0%	3	0	1
\$450,000 - \$499,999	19	1.1%	0	0.0%	1	0	1
\$500,000 - \$549,000	11	0.6%	3	1.9%	0	0	0
\$550,000 - \$599,000	12	0.7%	0	0.0%	0	0	0
\$600,000 - \$999,999	18	1.0%	0	0.0%	0	0	1
\$1,000,000 and over	1	0.1%	0	0.0%	0	0	0
Total	1,734	100%	159	100%	47	11	38

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
(SFR, condo, PUD only) Financing Method									
Cash	534	28.2%	550	30.6%	0 - 30	892	47.1%	43.2%	42.1%
Conventional	652	34.4%	554	30.9%	31 - 60	344	18.2%	18.1%	19.1%
FHA	550	29.1%	539	30.0%	61 - 90	202	10.7%	12.6%	13.0%
VA	64	3.4%	60	3.3%	91 - 120	165	8.7%	8.5%	8.9%
Other †	93	4.9%	92	5.1%	121 - 180	167	8.8%	9.8%	9.5%
Total	1,893	100.0%	1,795	100.0%	181+	123	6.5%	7.8%	7.4%
					Total	1,893	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 34
 Average DOM: 60
 Average DOM 1 - 180 Days: 47
 Average DOM 181+ Days: 255

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