

MLS STATISTICS for November 2005

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	3,149	4,114	-23.5%	2,835	11.1%
Listing Inventory	5,244	6,325	-17.1%	4,829	8.6%
Number of New Escrows	995	1,351	-26.4%	1,759	-43.4%
Number of Closed Escrows	1,283	1,556	-17.5%	1,717	-25.3%
Dollar Value of Closed Escrows	\$529,951,496	\$644,877,370	-17.8%	\$607,569,137	-12.8%
Median	\$379,000	\$380,000	-0.3%	\$330,000	14.8%
Mean	\$413,701	\$414,712	-0.2%	\$355,720	16.3%
Mode	\$300,000-\$349,000	\$350,000-\$399,999		\$30000-\$349,000	

Year-to-Date Statistics	01/01/05 to 11/30/2005	01/01/05 to 10/31/2005		01/01/04 to 11/30/2004	% Change
Listing Inventory	62,206	56,962		42,953	44.8%
Number of New Escrows	17,863	16,868		22,140	-19.3%
Number of Closed Escrows	20,138	18,739		20,770	-3.0%
Dollar Value of Closed Escrows	\$8,112,416,968	\$7,536,380,194		\$6,778,855,043	19.7%
Median	\$372,000	\$372,000		\$300,000	24.0%
Mean	\$402,841	\$402,176		\$327,384	23.0%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	264	342	-22.8	NA	NA
Listing Inventory	449	500	-10.2	NA	NA
Number of New Escrows	77	113	-31.9	NA	NA
Number of Closed Escrows	108	96	12.5	139	-22.3
Dollar Value of Closed Escrows	\$28,168,810	\$25,080,900	11.0	\$31,622,237	-10.9
Median	\$253,500	\$242,500	4.5	\$220,000	15.2
Mean	\$260,804	\$261,259	-0.2	\$227,498	14.6
Mode	\$250,000 - \$299,999	\$200,000 - \$249,999		\$200,000-\$249,999	

Year-to-Date Statistics	01/01/05 to 11/30/2005	01/01/05 to 10/31/2005		01/01/04 to 11/30/2004	% Change
Listing Inventory	3,252	2,988		NA	NA
Number of New Escrows	1,297	1,220		NA	NA
Number of Closed Escrows	1,561	1,453		1,858	-16.0
Dollar Value of Closed Escrows	\$408,457,004	\$378,154,194		\$386,043,857	5.8
Median	\$235,000	\$233,000		\$194,700	20.7
Mean	\$250,895	\$250,268		\$207,774	20.8

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it not guaranteed and should be independently verified.

Based on Multiple Listing Service data. Copyright 2005 MetroList.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1208

MLS Summary Page 1

MLS STATISTICS for November 2005

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Percent of Total	Residential Income	Residential Lots/Land
UNDER \$140,000	0	0.0%	0	0.0%	0	4
\$140,000-\$159,999	0	0.0%	5	4.6%	0	1
\$160,000-\$179,999	2	0.2%	8	7.4%	0	0
\$180,000-\$199,999	8	0.6%	16	14.8%	0	2
\$200,000-\$249,999	28	2.2%	22	20.4%	1	1
\$250,000-\$299,999	153	11.9%	33	30.6%	1	4
\$300,000-\$349,999	291	22.7%	10	9.3%	3	0
\$350,000-\$399,999	271	21.2%	9	8.3%	9	3
\$400,000-\$449,999	165	12.9%	4	3.7%	12	4
\$450,000-\$499,999	117	9.1%	0	0.0%	13	1
\$500,000-\$549,999	87	6.8%	0	0.0%	7	2
\$550,000 - \$599,999	45	3.5%	1	0.9%	6	0
\$600,000-\$649,999	35	2.7%	0	0.0%	3	0
\$650,000 - \$699,999	22	1.7%	0	0.0%	0	1
\$700,000-\$749,999	12	0.9%	0	0.0%	0	0
\$750,000 - \$799,999	11	0.9%	0	0.0%	2	0
\$800,000-\$849,999	12	0.9%	0	0.0%	1	0
\$850,000 - \$899,999	3	0.2%	0	0.0%	0	0
\$900,000-\$949,999	5	0.4%	0	0.0%	0	0
\$950,000-\$999,999	5	0.4%	0	0.0%	0	0
\$1,000,000 and over	9	0.7%	0	0.0%	2	2
TOTAL	1,281	100%	108	100%	60	25

TYPE OF FINANCING

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	
			Days on Market (DOM)	# of Units
Cash	69	4.4%	1-30	682
Conventional	1,379	88.9%	31 - 60	431
FHA	5	0.3%	61 - 90	191
VA	1	0.1%	91 - 120	61
Other*	97	6.3%	121 - 180	22
	1,551	100.0%	181+	3
				1,390

*half-plex, 2-on-1, mobile home

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList estate activity in the market. All information provided is deemed reliable but it not guaranteed and should be independently verified.

Based on Multiple Listing Service data. Copyright 2005 MetroList.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 922-8294 x313



Other
Residential*

0
0
0
0
3
16
5
3
2
2
0
0
0
0
0
1
0
1
0
1
0

34



% of
Total

49.1%
31.0%
13.7%
4.4%
1.6%
0.2%
100.0%

does not reflect all real

