

Sacramento Association of REALTORS®  
**Single Family Home Sales by ZIP CODE**  
 December 2011

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95608 Carmichael	Total Sales	60	REO Sales 18	45	58	607
	Median Sales Price	\$192,500	\$153,500	\$190,000	\$226,750	\$210,000
	Monthly Listing Inventory	53	Short Sales 8	65	47	N/A
	Monthly Median Listing Price	\$209,900	\$168,000	\$200,000	\$239,000	N/A
	Total Listing Inventory *	176	Conventional 34	197	236	N/A
	Total Listing Median Price *	\$221,975	Sales \$224,975	\$247,450	\$239,000	N/A
95610 Citrus Heights	Total Sales	46	REO Sales 16	31	35	461
	Median Sales Price	\$155,000	\$153,000	\$168,000	\$164,900	\$165,000
	Monthly Listing Inventory	37	Short Sales 12	41	59	N/A
	Monthly Median Listing Price	\$173,400	\$140,000	\$165,000	\$173,000	N/A
	Total Listing Inventory *	102	Conventional 18	117	186	N/A
	Total Listing Median Price *	\$169,900	Sales \$176,500	\$165,000	\$173,000	N/A
95615 Courtland	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	Listing Inventory	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	2	Conventional 0	2	2	N/A
	Total Listing Median Price *	\$364,750	Sales \$0	\$364,750	\$444,500	N/A
95621 Citrus Heights	Total Sales	46	REO Sales 14	44	48	535
	Median Sales Price	\$150,000	\$109,500	\$150,500	\$151,500	\$145,000
	Monthly Listing Inventory	39	Short Sales 13	56	49	N/A
	Monthly Median Listing Price	\$154,500	\$132,500	\$152,400	\$152,450	N/A
	Total Listing Inventory *	131	Conventional 19	141	175	N/A
	Total Listing Median Price *	\$149,950	Sales \$160,000	\$155,000	\$152,000	N/A
95624 Elk Grove	Total Sales	89	REO Sales 21	76	92	1048
	Median Sales Price	\$217,500	\$201,000	\$200,000	\$241,500	\$212,000
	Monthly Listing Inventory	76	Short Sales 41	96	104	N/A
	Monthly Median Listing Price	\$217,000	\$225,000	\$239,000	\$224,900	N/A
	Total Listing Inventory *	243	Conventional 27	263	316	N/A
	Total Listing Median Price *	\$224,925	Sales \$224,900	\$239,000	\$220,000	N/A
95626 Elverta	Total Sales	11	REO Sales 4	2	5	85
	Median Sales Price	\$119,900	\$78,000	\$216,500	\$135,000	\$125,000
	Monthly Listing Inventory	3	Short Sales 3	4	6	N/A
	Monthly Median Listing Price	\$60,000	\$230,000	\$110,000	\$239,450	N/A
	Total Listing Inventory *	12	Conventional 4	15	18	N/A
	Total Listing Median Price *	\$117,000	Sales \$209,950	\$110,000	\$213,903	N/A
95628 Fair Oaks	Total Sales	54	REO Sales 11	45	21	525
	Median Sales Price	\$220,250	\$201,000	\$218,000	\$244,000	\$224,000
	Monthly Listing Inventory	54	Short Sales 14	57	49	N/A
	Monthly Median Listing Price	\$289,000	\$194,000	\$224,900	\$235,000	N/A
	Total Listing Inventory *	157	Conventional 29	177	188	N/A
	Total Listing Median Price *	\$293,900	Sales \$265,000	\$265,000	\$268,945	N/A
95630 Folsom	Total Sales	67	REO Sales 14	71	62	885
	Median Sales Price	\$299,900	\$265,450	\$310,000	\$320,000	\$315,000
	Monthly Listing Inventory	63	Short Sales 29	85	91	N/A
	Monthly Median Listing Price	\$315,000	\$303,750	\$299,450	\$3,499,000	N/A
	Total Listing Inventory *	191	Conventional 24	226	286	N/A
	Total Listing Median Price *	\$358,900	Sales \$315,000	\$322,000	\$339,000	N/A
95632 Galt	Total Sales	41	REO Sales 17	38	37	125
	Median Sales Price	\$140,000	\$130,200	\$151,500	\$173,000	\$154,000
	Monthly Listing Inventory	40	Short Sales 9	43	40	N/A
	Monthly Median Listing Price	\$195,950	\$137,000	\$134,999	\$167,500	N/A
	Total Listing Inventory *	116	Conventional 15	128	151	N/A
	Total Listing Median Price *	\$180,000	Sales \$142,000	\$169,450	\$171,450	N/A
95638 Herald	Total Sales	3	REO Sales 2	0	0	21
	Median Sales Price	\$239,900	\$295,200	\$0	\$0	\$290,000
	Monthly Listing Inventory	1	Short Sales 1	2	2	N/A
	Monthly Median Listing Price	\$550,000	\$232,000	\$415,000	\$156,725	N/A
	Total Listing Inventory *	6	Conventional 0	7	5	N/A
	Total Listing Median Price *	\$250,000	Sales \$0	\$229,900	\$340,000	N/A
95639 Hood	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	Monthly Listing Inventory	0	Short Sales 0	1	0	N/A
	Monthly Median Listing Price	\$0	\$0	\$90,000	\$0	N/A
	Total Listing Inventory *	1	Conventional 0	1	0	N/A
	Total Listing Median Price *	\$90,000	Sales \$0	\$90,000	\$0	N/A

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**Single Family Home Sales by ZIP CODE**  
 December 2011

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95641 Isleton	Total Sales	0	REO Sales 0	3	2	19
	Median Sales Price	\$0	\$0	\$68,000	\$215,000	\$85,000
	Monthly Listing Inventory	2	Short Sales 0	2	6	N/A
	Monthly Median Listing Price	\$980,000	\$0	\$299,000	\$282,000	N/A
	Total Listing Inventory *	9	Conventional 0	8	15	N/A
	Total Listing Median Price *	\$299,000	Sales \$0	\$179,950	\$222,750	N/A
95652 McClellan AFB	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	Monthly Listing Inventory	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	1	N/A
	Total Listing Median Price *	\$0	Sales \$0	\$0	\$285,000	N/A
95655 Mather AFB	Total Sales	14	REO Sales 7	9	6	108
	Median Sales Price	\$182,000	\$162,000	\$180,500	\$212,193	\$193,950
	Monthly Listing Inventory	14	Short Sales 2	11	15	N/A
	Monthly Median Listing Price	\$199,900	\$182,500	\$185,000	\$232,000	N/A
	Total Listing Inventory *	40	Conventional 5	35	31	N/A
	Total Listing Median Price *	\$179,000	Sales \$300,500	\$182,500	\$217,700	N/A
95660 North Highlands	Total Sales	41	REO Sales 17	46	43	469
	Median Sales Price	\$84,500	\$76,000	\$84,400	\$83,400	\$84,500
	Monthly Listing Inventory	37	Short Sales 8	41	49	N/A
	Monthly Median Listing Price	\$104,000	\$80,000	\$94,000	\$103,980	N/A
	Total Listing Inventory *	91	Conventional 16	127	160	N/A
	Total Listing Median Price *	\$99,400	Sales \$101,000	\$86,900	\$99,950	N/A
95662 Orangevale	Total Sales	46	REO Sales 16	40	30	453
	Median Sales Price	\$189,050	\$174,350	\$175,000	\$205,950	\$179,000
	Monthly Listing Inventory	41	Short Sales 6	36	47	N/A
	Monthly Median Listing Price	\$229,450	\$301,450	\$184,500	\$186,160	N/A
	Total Listing Inventory *	112	Conventional 24	115	147	N/A
	Total Listing Median Price *	\$232,625	Sales \$211,250	\$234,515	\$207,000	N/A
95670 Rancho Cordova Gold River	Total Sales	52	REO Sales 17	46	52	634
	Median Sales Price	\$145,000	\$125,000	\$157,250	\$154,500	\$151,750
	Monthly Listing Inventory	74	Short Sales 10	63	80	N/A
	Monthly Median Listing Price	\$149,000	\$156,500	\$159,000	\$140,000	N/A
	Total Listing Inventory *	182	Conventional 25	186	234	N/A
	Total Listing Median Price *	\$154,888	Sales \$150,000	\$166,800	\$169,000	N/A
95671 Represa	Total Sales	0	REO Sales 0	0	0	0
	Median Sales Price	\$0	\$0	\$0	\$0	\$0
	Monthly Listing Inventory	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	0	N/A
	Total Listing Median Price *	\$0	Sales \$0	\$0	\$0	N/A
95673 Rio Linda	Total Sales	18	REO Sales 9	13	16	246
	Median Sales Price	\$95,000	\$91,000	\$121,540	\$133,450	\$116,500
	Monthly Listing Inventory	27	Short Sales 4	22	21	N/A
	Monthly Median Listing Price	\$141,000	\$146,000	\$127,900	\$154,900	N/A
	Total Listing Inventory *	67	Conventional 5	64	83	N/A
	Total Listing Median Price *	\$127,925	Sales \$76,300	\$128,999	\$139,900	N/A
95680 Ryde	Total Sales	1	REO Sales 1	1	0	2
	Median Sales Price	\$171,000	\$171,000	\$427,500	\$0	\$229,250
	Monthly Listing Inventory	0	Short Sales 0	0	0	N/A
	Monthly Median Listing Price	\$0	\$0	\$0	\$0	N/A
	Total Listing Inventory *	0	Conventional 0	0	2	N/A
	Total Listing Median Price *	\$0	Sales \$0	\$0	\$404,500	N/A
95683 Rancho Murieta	Total Sales	7	REO Sales 2	5	13	98
	Median Sales Price	\$325,500	\$179,900	\$285,000	\$299,000	\$280,500
	Monthly Listing Inventory	12	Short Sales 1	16	6	N/A
	Monthly Median Listing Price	\$289,900	\$450,000	\$399,500	\$199,000	N/A
	Total Listing Inventory *	50	Conventional 4	51	36	N/A
	Total Listing Median Price *	\$334,000	Sales \$382,250	\$354,725	\$367,450	N/A
95690 Walnut Grove	Total Sales	2	REO Sales 2	0	0	15
	Median Sales Price	\$105,000	\$105,000	\$0	\$0	\$156,000
	Monthly Listing Inventory	3	Short Sales 0	1	0	N/A
	Monthly Median Listing Price	\$508,000	\$0	\$375,000	\$0	N/A
	Total Listing Inventory *	13	Conventional 0	10	10	N/A
	Total Listing Median Price *	\$439,900	Sales \$0	\$399,900	\$375,000	N/A

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**Single Family Home Sales by ZIP CODE**  
 December 2011

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95693 Wilton	Total Sales	8	REO Sales 2	4	9	79
	Median Sales Price	\$361,250	\$415,000	\$400,000	\$455,000	\$342,000
	Monthly Listing Inventory	5	Short Sales 1	8	7	N/A
	Monthly Median Listing Price	\$329,500	\$158,000	\$365,000	\$380,000	N/A
	Total Listing Inventory *	21	Conventional 5	22	33	N/A
Total Listing Median Price *	\$375,000	Sales \$365,000	\$389,450	\$532,500	N/A	
95742 Rancho Cordova	Total Sales	33	REO Sales 5	31	23	349
	Median Sales Price	\$240,000	\$150,000	\$225,370	\$215,000	\$230,000
	Monthly Listing Inventory	44	Short Sales 8	38	44	N/A
	Monthly Median Listing Price	\$224,900	\$228,850	\$236,600	\$240,000	N/A
	Total Listing Inventory *	124	Conventional 20	109	127	N/A
Total Listing Median Price *	\$239,802	Sales \$249,549	\$234,395	\$234,828	N/A	
95757 Elk Grove	Total Sales	70	REO Sales 15	74	72	877
	Median Sales Price	\$238,500	\$227,000	\$239,500	\$250,000	\$250,000
	Monthly Listing Inventory	91	Short Sales 32	67	91	N/A
	Monthly Median Listing Price	\$249,444	\$227,000	\$262,400	\$268,250	N/A
	Total Listing Inventory *	216	Conventional 23	217	274	N/A
Total Listing Median Price *	\$259,900	Sales \$318,000	\$264,950	\$265,000	N/A	
95758 Elk Grove	Total Sales	75	REO Sales 24	85	73	1060
	Median Sales Price	\$170,000	\$158,850	\$175,000	\$192,000	\$180,000
	Monthly Listing Inventory	65	Short Sales 30	91	109	N/A
	Monthly Median Listing Price	\$185,400	\$175,000	\$189,900	\$189,000	N/A
	Total Listing Inventory *	213	Conventional 21	249	310	N/A
Total Listing Median Price *	\$188,000	Sales \$180,000	\$195,000	\$194,000	N/A	
95811 Sacramento Midtown Zip Code formed 7/01/07	Total Sales	1	REO Sales 0	0	2	12
	Median Sales Price	\$360,000	\$0	\$0	\$459,000	\$283,000
	Monthly Listing Inventory	1	Short Sales 0	1	4	N/A
	Monthly Median Listing Price	\$204,900	\$0	\$129,000	\$239,250	N/A
	Total Listing Inventory *	5	Conventional 1	6	11	N/A
Total Listing Median Price *	\$261,950	Sales \$360,000	\$398,000	\$299,500	N/A	
95814 Sacramento Downtown Midtown	Total Sales	1	REO Sales 0	1	0	12
	Median Sales Price	\$218,000	\$0	\$367,000	\$0	\$272,000
	Monthly Listing Inventory	1	Short Sales 0	0	2	N/A
	Monthly Median Listing Price	\$295,900	\$0	\$0	\$653,450	N/A
	Total Listing Inventory *	2	Conventional 1	1	6	N/A
Total Listing Median Price *	\$270,450	Sales \$218,000	\$245,000	\$311,900	N/A	
95815 Sacto Arden Arcade Creek	Total Sales	20	REO Sales 8	21	21	294
	Median Sales Price	\$60,750	\$67,000	\$70,000	\$65,000	\$57,100
	Monthly Listing Inventory	24	Short Sales 5	16	16	N/A
	Monthly Median Listing Price	\$65,000	\$49,400	\$89,000	\$107,900	N/A
	Total Listing Inventory *	65	Conventional 7	66	92	N/A
Total Listing Median Price *	\$77,000	Sales \$62,500	\$89,000	\$79,700	N/A	
95816 Sacramento Downtown Midtown	Total Sales	11	REO Sales 1	8	14	91
	Median Sales Price	\$280,350	\$212,000	\$379,750	\$304,500	\$335,000
	Monthly Listing Inventory	2	Short Sales 3	13	9	N/A
	Monthly Median Listing Price	\$747,000	\$280,350	\$295,000	\$237,450	N/A
	Total Listing Inventory *	32	Conventional 7	43	29	N/A
Total Listing Median Price *	\$379,000	Sales \$462,000	\$359,900	\$377,000	N/A	
95817 East Sacramento	Total Sales	15	REO Sales 4	19	15	206
	Median Sales Price	\$105,000	\$39,550	\$65,600	\$175,000	\$100,000
	Monthly Listing Inventory	17	Short Sales 9	23	20	N/A
	Monthly Median Listing Price	\$149,000	\$112,000	\$124,450	\$135,000	N/A
	Total Listing Inventory *	56	Conventional 2	63	81	N/A
Total Listing Median Price *	\$114,800	Sales \$112,450	\$122,200	\$134,900	N/A	
95818 Sacramento Land Park Curtis Park	Total Sales	13	REO Sales 2	15	12	209
	Median Sales Price	\$325,500	\$186,950	\$239,000	\$330,000	\$305,500
	Monthly Listing Inventory	17	Short Sales 2	20	11	N/A
	Monthly Median Listing Price	\$249,950	\$427,500	\$304,950	\$342,000	N/A
	Total Listing Inventory *	72	Conventional 9	77	84	N/A
Total Listing Median Price *	\$339,000	Sales \$345,000	\$352,000	\$368,000	N/A	
95819 East Sacramento	Total Sales	17	REO Sales 2	13	20	206
	Median Sales Price	\$320,000	\$267,000	\$310,000	\$307,450	\$325,000
	Monthly Listing Inventory	15	Short Sales 3	18	14	N/A
	Monthly Median Listing Price	\$324,900	\$250,000	\$319,000	\$356,950	N/A
	Total Listing Inventory *	47	Conventional 12	55	74	N/A
Total Listing Median Price *	\$327,000	Sales \$337,000	\$339,000	\$362,450	N/A	

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 December 2011

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95820 Elder Creek Fruitridge	Total Sales	39	REO Sales 20	37	40	525
	Median Sales Price	\$81,000	\$63,000	\$81,000	\$77,118	\$78,900
	Monthly Listing Inventory	41	Short Sales 9	51	55	N/A
	Monthly Median Listing Price	\$78,500	\$115,950	\$88,000	\$89,450	N/A
	Total Listing Inventory *	145	Conventional 10	160	193	N/A
Total Listing Median Price *	\$82,950	Sales \$102,000	\$84,950	\$100,000	N/A	
95821 Sacto Arden Arcade Creek	Total Sales	27	REO Sales 9	21	16	317
	Median Sales Price	\$162,000	\$105,000	\$135,000	\$218,000	\$155,000
	Monthly Listing Inventory	33	Short Sales 7	35	31	N/A
	Monthly Median Listing Price	\$182,000	\$152,435	\$169,900	\$139,900	N/A
	Total Listing Inventory *	110	Conventional 12	123	108	N/A
Total Listing Median Price *	\$164,925	Sales \$237,500	\$169,900	\$159,000	N/A	
95822 South Land Park Greenhaven	Total Sales	46	REO Sales 18	40	44	525
	Median Sales Price	\$96,500	\$81,250	\$95,500	\$126,000	\$100,000
	Monthly Listing Inventory	38	Short Sales 11	55	51	N/A
	Monthly Median Listing Price	\$114,900	\$75,000	\$133,900	\$110,000	N/A
	Total Listing Inventory *	136	Conventional 17	164	185	N/A
Total Listing Median Price *	\$113,950	Sales \$125,000	\$116,900	\$112,450	N/A	
95823 Sacramento Franklin Freepoint	Total Sales	88	REO Sales 36	65	80	899
	Median Sales Price	\$100,500	\$90,500	\$105,000	\$115,000	\$107,000
	Monthly Listing Inventory	86	Short Sales 27	83	102	N/A
	Monthly Median Listing Price	\$114,944	\$100,000	\$103,950	\$122,450	N/A
	Total Listing Inventory *	225	Conventional 25	131	335	N/A
Total Listing Median Price *	\$109,000	Sales \$120,000	\$105,000	\$120,000	N/A	
95824 Sacramento Elder Creek Fruitridge	Total Sales	19	REO Sales 15	16	26	295
	Median Sales Price	\$70,000	\$72,000	\$69,250	\$82,353	\$70,000
	Monthly Listing Inventory	14	Short Sales 1	24	35	N/A
	Monthly Median Listing Price	\$79,950	\$70,000	\$73,995	\$85,000	N/A
	Total Listing Inventory *	68	Conventional 3	67	98	N/A
Total Listing Median Price *	\$75,000	Sales \$70,000	\$79,900	\$85,000	N/A	
95825 Sacto Arden Arcade Creek	Total Sales	12	REO Sales 4	11	10	103
	Median Sales Price	\$139,000	\$85,500	\$125,000	\$170,975	\$127,500
	Monthly Listing Inventory	9	Short Sales 3	15	8	N/A
	Monthly Median Listing Price	\$206,950	\$145,000	\$117,500	\$172,500	N/A
	Total Listing Inventory *	41	Conventional 5	47	44	N/A
Total Listing Median Price *	\$159,900	Sales \$150,000	\$159,900	\$169,000	N/A	
95826 Rosemont College Greens Mayhew	Total Sales	34	REO Sales 8	40	34	448
	Median Sales Price	\$158,500	\$153,250	\$149,500	\$164,200	\$152,000
	Monthly Listing Inventory	29	Short Sales 12	33	49	N/A
	Monthly Median Listing Price	\$152,475	\$138,500	\$150,000	\$166,500	N/A
	Total Listing Inventory *	94	Conventional 14	109	146	N/A
Total Listing Median Price *	\$155,000	Sales \$195,000	\$151,900	\$160,000	N/A	
95827 Rosemont College Greens Mayhew	Total Sales	17	REO Sales 6	30	22	241
	Median Sales Price	\$132,000	\$125,000	\$132,500	\$157,325	\$133,000
	Monthly Listing Inventory	25	Short Sales 7	16	35	N/A
	Monthly Median Listing Price	\$149,970	\$132,000	\$119,900	\$139,000	N/A
	Total Listing Inventory *	54	Conventional 4	57	87	N/A
Total Listing Median Price *	\$139,900	Sales \$155,500	\$129,694	\$139,000	N/A	
95828 Sacramento Florin	Total Sales	62	REO Sales 28	68	55	811
	Median Sales Price	\$129,000	\$126,450	\$132,250	\$137,000	\$126,500
	Monthly Listing Inventory	46	Short Sales 16	68	106	N/A
	Monthly Median Listing Price	\$135,000	\$125,050	\$134,000	\$147,000	N/A
	Total Listing Inventory *	166	Conventional 18	198	283	N/A
Total Listing Median Price *	\$134,900	Sales \$138,750	\$129,950	\$140,000	N/A	
95829 Sacramento Florin	Total Sales	33	REO Sales 7	28	43	422
	Median Sales Price	\$185,000	\$164,900	\$188,500	\$200,000	\$191,750
	Monthly Listing Inventory	55	Short Sales 16	49	39	N/A
	Monthly Median Listing Price	\$194,900	\$182,500	\$216,700	\$214,500	N/A
	Total Listing Inventory *	128	Conventional 10	131	134	N/A
Total Listing Median Price *	\$205,000	Sales \$195,500	\$229,900	\$210,000	N/A	
95830 Sacramento Florin	Total Sales	3	REO Sales 1	0	0	10
	Median Sales Price	\$365,000	\$301,000	\$0	\$0	\$302,000
	Monthly Listing Inventory	2	Short Sales 0	2	4	N/A
	Monthly Median Listing Price	\$291,500	\$0	\$399,900	\$362,000	N/A
	Total Listing Inventory *	6	Conventional 2	3	5	N/A
Total Listing Median Price *	\$295,250	Sales \$387,000	\$329,950	\$349,000	N/A	

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95831 Sacto S Land Park Greenhaven	Total Sales	23	REO Sales 7	24	20	258
	Median Sales Price	\$225,000	\$220,000	\$240,000	\$277,500	\$249,000
	Monthly Listing Inventory	13	Short Sales 5	24	26	N/A
	Monthly Median Listing Price	\$254,900	\$210,000	\$274,925	\$267,450	N/A
	Total Listing Inventory *	81	Conventional 11	86	83	N/A
Total Listing Median Price *	\$267,675	Sales \$260,000	\$280,950	\$271,450	N/A	
95832 Sacto Franklin Freeport	Total Sales	13	REO Sales 5	9	11	207
	Median Sales Price	\$77,000	\$70,000	\$69,000	\$100,000	\$99,000
	Monthly Listing Inventory	11	Short Sales 4	14	23	N/A
	Monthly Median Listing Price	\$112,000	\$72,000	\$109,900	\$126,950	N/A
	Total Listing Inventory *	37	Conventional 4	38	95	N/A
Total Listing Median Price *	\$104,900	Sales \$88,050	\$104,900	\$104,900	N/A	
95833 Natomas Del Paso Heights	Total Sales	38	REO Sales 19	34	27	509
	Median Sales Price	\$128,500	\$101,000	\$145,000	\$155,000	\$137,000
	Monthly Listing Inventory	57	Short Sales 11	59	54	N/A
	Monthly Median Listing Price	\$129,000	\$130,000	\$124,950	\$130,000	N/A
	Total Listing Inventory *	157	Conventional 9	145	170	N/A
Total Listing Median Price *	\$125,000	Sales \$145,000	\$127,050	\$136,000	N/A	
95834 Natomas Del Paso Heights	Total Sales	23	REO Sales 7	38	22	318
	Median Sales Price	\$145,000	\$141,000	\$162,500	\$180,000	\$168,500
	Monthly Listing Inventory	34	Short Sales 11	50	30	N/A
	Monthly Median Listing Price	\$197,000	\$166,500	\$184,000	\$174,900	N/A
	Total Listing Inventory *	109	Conventional 5	127	113	N/A
Total Listing Median Price *	\$175,000	Sales \$135,000	\$188,950	\$174,900	N/A	
95835 Natomas Del Paso Heights	Total Sales	89	REO Sales 27	68	59	832
	Median Sales Price	\$220,000	\$212,000	\$205,950	\$213,000	\$205,000
	Monthly Listing Inventory	73	Short Sales 36	83	101	N/A
	Monthly Median Listing Price	\$199,900	\$200,000	\$222,500	\$214,900	N/A
	Total Listing Inventory *	210	Conventional 26	229	284	N/A
Total Listing Median Price *	\$208,500	Sales \$233,500	\$217,000	\$209,593	N/A	
95836 Natomas Del Paso Heights	Total Sales	1	REO Sales 0	0	3	6
	Median Sales Price	\$70,000	\$0	\$0	\$219,313	\$179,450
	Monthly Listing Inventory	0	Short Sales 0	0	1	N/A
	Monthly Median Listing Price	\$0	\$0	\$0	\$89,900	N/A
	Total Listing Inventory *	1	Conventional 1	1	2	N/A
Total Listing Median Price *	\$190,000	Sales \$70,000	\$190,000	\$170,945	N/A	
95837 Sacto Airport	Total Sales	1	REO Sales 0	0	1	2
	Median Sales Price	\$500,000	\$0	\$0	\$848,000	\$551,000
	Monthly Listing Inventory	1	Short Sales 1	1	0	N/A
	Monthly Median Listing Price	\$331,000	\$500,000	\$350,000	\$0	N/A
	Total Listing Inventory *	2	Conventional 0	3	0	N/A
Total Listing Median Price *	\$1,450,000	Sales \$0	\$595,000	\$0	N/A	
95838 Natomas Del Paso Heights	Total Sales	43	REO Sales 15	33	44	520
	Median Sales Price	\$82,400	\$56,200	\$85,000	\$92,800	\$75,580
	Monthly Listing Inventory	59	Short Sales 8	52	53	N/A
	Monthly Median Listing Price	\$72,000	\$75,450	\$79,000	\$86,700	N/A
	Total Listing Inventory *	151	Conventional 20	145	203	N/A
Total Listing Median Price *	\$87,200	Sales \$94,825	\$89,000	\$89,900	N/A	
95841 Sacto Arden Arcade Creek	Total Sales	8	REO Sales 5	14	11	116
	Median Sales Price	\$112,000	\$94,000	\$154,200	\$155,250	\$138,450
	Monthly Listing Inventory	17	Short Sales 2	11	13	N/A
	Monthly Median Listing Price	\$167,000	\$115,150	\$164,900	\$145,000	N/A
	Total Listing Inventory *	47	Conventional 1	38	42	N/A
Total Listing Median Price *	\$162,400	Sales \$175,000	\$145,450	\$148,000	N/A	
95842 Foothill Farms Antelope	Total Sales	32	REO Sales 14	33	23	395
	Median Sales Price	\$122,500	\$106,500	\$119,000	\$110,000	\$115,000
	Monthly Listing Inventory	43	Short Sales 4	33	59	N/A
	Monthly Median Listing Price	\$107,600	\$118,500	\$120,000	\$127,500	N/A
	Total Listing Inventory *	97	Conventional 15	95	146	N/A
Total Listing Median Price *	\$112,700	Sales \$139,000	\$120,000	\$125,000	N/A	
95843 Sacto Antelope	Total Sales	66	REO Sales 28	57	68	748
	Median Sales Price	\$157,000	\$154,500	\$154,900	\$169,000	\$164,000
	Monthly Listing Inventory	91	Short Sales 21	75	86	N/A
	Monthly Median Listing Price	\$174,425	\$144,000	\$177,650	\$177,000	N/A
	Total Listing Inventory *	197	Conventional 17	176	283	N/A
Total Listing Median Price *	\$155,000	Sales \$187,500	\$170,000	\$170,000	N/A	

Sacramento Association of REALTORS®  
**Single Family Home Sales by ZIP CODE**  
 December 2011

Zip Code		Current Month	Sales Breakdown (by type)	Last Month	Last Year	Year-to-Date
95864 Sacto Arden Arcade Creek	Total Sales	28	REO Sales 9	27	24	303
	Median Sales Price	\$189,750	\$89,169	\$346,500	\$247,500	\$275,000
	Monthly Listing Inventory	21	Short Sales 5	39	35	N/A
	Monthly Median Listing Price	\$226,500	\$155,000	\$315,000	\$377,000	N/A
	Total Listing Inventory *	116	Conventional 14	122	132	N/A
	Total Listing Median Price *	\$458,450	Sales \$323,000	\$449,700	\$381,900	N/A
95605 West Sacramento	Total Sales	15	REO Sales 8	11	6	132
	Median Sales Price	\$75,000	\$60,150	\$133,300	\$117,500	\$116,000
	Monthly Listing Inventory	7	Short Sales 4	8	12	N/A
	Monthly Median Listing Price	\$92,000	\$107,500	\$90,000	\$107,450	N/A
	Total Listing Inventory *	15	Conventional 3	20	48	N/A
	Total Listing Median Price *	\$100,000	Sales \$220,000	\$100,500	\$105,450	N/A
95691 West Sacramento	Total Sales	44	REO Sales 14	41	32	553
	Median Sales Price	\$212,500	\$209,010	\$188,000	\$222,500	\$213,500
	Monthly Listing Inventory	45	Short Sales 16	70	61	N/A
	Monthly Median Listing Price	\$195,000	\$215,000	\$254,000	\$214,450	N/A
	Total Listing Inventory *	152	Conventional 14	161	203	N/A
	Total Listing Median Price *	\$214,900	Sales \$191,500	\$239,000	\$216,900	N/A

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